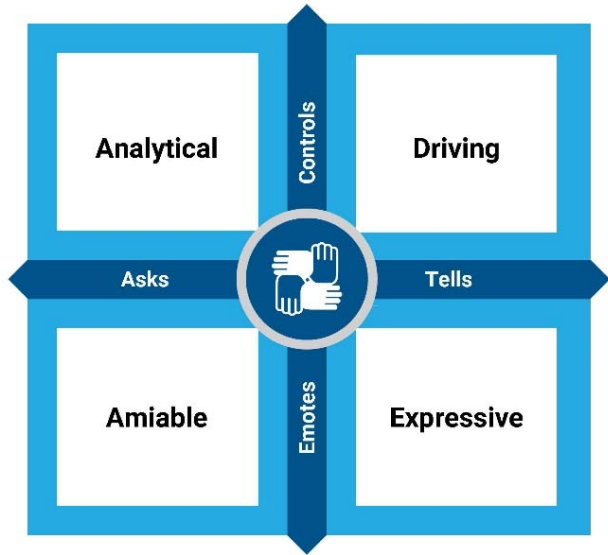


SOCIAL STYLE® Key Relationships Worksheet



Instructions

1. In the first column below, identify your 10 Key Relationships.
2. In column two, declare whether your key relationship is more comfortable or more challenging.
3. In columns three through six, use the Estimator feature in SOCIAL STYLE Navigator to estimate the SOCIAL STYLE of each Key Relationship. Put a "X" in the aligning Style column for each relationship.
4. Complete Steps One and Two of this worksheet.

Name	Relationship Status	Driving	Expressive	Amiable	Analytical
1.	<input type="checkbox"/> Comfortable <input type="checkbox"/> Challenging				
2.	<input type="checkbox"/> Comfortable <input type="checkbox"/> Challenging				
3.	<input type="checkbox"/> Comfortable <input type="checkbox"/> Challenging				
4.	<input type="checkbox"/> Comfortable <input type="checkbox"/> Challenging				
5.	<input type="checkbox"/> Comfortable <input type="checkbox"/> Challenging				
6.	<input type="checkbox"/> Comfortable <input type="checkbox"/> Challenging				
7.	<input type="checkbox"/> Comfortable <input type="checkbox"/> Challenging				
8.	<input type="checkbox"/> Comfortable <input type="checkbox"/> Challenging				
9.	<input type="checkbox"/> Comfortable <input type="checkbox"/> Challenging				
10.	<input type="checkbox"/> Comfortable <input type="checkbox"/> Challenging				

Track One: Personal Leadership

Step One: Complete this table with your Comfortable and Challenging relationships and their SOCIAL STYLES.

My comfortable relationships are with	Their SOCIAL STYLE is:	My challenging relationships are with	Their SOCIAL STYLE is:

Step Two: Considering the Styles of your Key Relationships and their Behavioral Preferences shown below, what observations can you make regarding your Comfortable and Challenging relationships?

Analytical
Slower-paced
Make efforts to organize
Less concern for relationships
Work in historical timeframe
Take action cautiously
Avoid personal involvement

Driving
Faster-paced
Want to set the pace
Less concern for relationships
Work in present timeframe
Direct the actions of others
Avoid inaction

Amiable
Slower-paced
Make efforts to relate
More desire for predictability
Work in present timeframe
Show supportive action
Avoid conflict

Expressive
Faster-paced
Make efforts to get involved
Less concern for routines
Work in future timeframe
Act impulsively
Avoid isolation

Observations about your Comfortable Relationships
1.
2.
3.
4.
5.
Observations about your Challenging Relationships
1.
2.
3.
4.
5.